#### CSC304 Lecture 10

Mechanism Design w/ Money: Revelation principle; First price, second price, and ascending auctions; Revenue equivalence

#### Announcements

• First midterm is this Friday

- We'll spend the first 30 minutes (hopefully not more) today quickly going over assignment 1 solutions
  - > Questions?  $\Rightarrow$  Office hours tomorrow

# Recap : VCG

- Maximizes reported welfare
- Charges each agent the apparent reduction in welfare they cause to others due to their presence
- Satisfies four properties
  - > Welfare maximization
  - Strategyproofness
  - No payments to agents
  - > Individual rationality

## This Lecture: More Auctions

- Other auction mechanisms
  - > 1<sup>st</sup> price auction and ascending (English) auction
  - Comparison to the 2<sup>nd</sup> price auction
- A different type of incentive guarantee
  > Bayes-Nash Incentive Compatibility
- Strong results
  - > Revelation principle
  - > Revenue equivalence theorem

### **Bayesian Framework**

- Useful for providing weaker incentive guarantees than strategyproofness
- Strategyproofness:
  - "It's best for me to tell the truth even if I know what other players are doing, and regardless of what they are doing."
- Weaker guarantee:
  - "I don't exactly know what others are going to do, but I have some idea. In expectation, it's best for me to tell the truth."
  - Incomplete information setting

### **Bayesian Framework**

#### • Setup

> Distribution  $D_i$  for each agent i

 $\,\circ\,$  All distributions are known to all agents.

> Each agent *i*'s valuation  $v_i$  is sampled from  $D_i$ 

 $\circ v_i$ 's are independent of each other

 $\circ$  Only agent i knows  $v_i$ 

Private information of agent = "type" of agent

>  $T_i$  = type space for agent i

>  $A_i$  = set of actions (possible reports) of agent i

> Strategy  $s_i: T_i \rightarrow A_i$ 

o "How do I convert my valuation to my bid?"

#### **Bayesian Framework**

• Strategy profile  $\vec{s} = (s_1, \dots, s_n)$ 

Interim utility of agent i is

$$E_{\{v_j \sim D_j\}_{j \neq i}} [u_i(s_1(v_1), \dots, s_n(v_n))]$$

where utility  $u_i$  is "value derived – payment charged"

> s̄ is a Bayes-Nash equilibrium (BNE) if s<sub>i</sub> is the best strategy for agent i given s̄<sub>-i</sub> (strategies of others)
 ○ NOTE: I don't know what others' values are. But I know they are rational players, so I can reason about what strategies they might use.

## Example

- Sealed-bid first price auction for a single item
  Each agent *i* privately submits a bid b<sub>i</sub>
  - > Agent  $i^*$  with the highest bid wins the item, pays  $b_{i^*}$
- Suppose there are two agents
  ➤ Common prior: each has valuation drawn from U[0,1]
- Claim: Both players using s<sub>i</sub>(v<sub>i</sub>) = v<sub>i</sub>/2 is a BNE.
  ▶ Proof on the board.